Preservation Leadership Training/Advanced: Real Estate and Finance
(Subject to Change)

	Saturday	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
7:30		Breakfast	Breakfast	Breakfast	Breakfast	Breakfast	Breakfast	
8:00			Community Interviews	Community Interviews	Community Interviews			
8:30		Community & Historic Neighborhood Overview						
9:00						Real Estate Tools Used in the Case Study	Real Estate Tools Summary	Breakfast
9:30			The Local Neighborhood: See, Ask, Mobilize, Inspire!	What Real Estate Developers Do?	A Case Study: Lynchburg & the Bluffwalk Project			
10:00		Project Briefing						Community Presentations
10:30								
11:00								Graduation Lunch
11:30								
12:00		Lunch	Lunch	Lunch	Lunch	Does Your Project Work? Financing and Other Development Concerns	Lunch	
12:30								
1:00		City Tour	Economic Diversity	The Intersection of Markets, Products and Development: Is This the Right Product at the Right Time?	Continuation of the Case Study	Review of Federal & State Historic Tax Credits and New Market Tax Credits	Final Q & A and Discussion of Participant's Local Projects	
1:30								
2:00								
2:30								
3:00	Hotel Check-in Begins							
3:30								
4:00							Dress Rehearsal for Team Project Presentations	
4:30								
5:00	Program Overview			Team Project Time	Team Project Time	Team Project Time		
5:30		Team Project Time	Team Project Time					
6:00	Welcome Reception			Dinner on Your Own	Dinner on Your Own	Dinner on Your Own	Team Project Time	
6:30								
7:00				Study Hall - Team Project	Study Hall - Team Project	Study Hall - Presentation Review		
7:30		Dinner on Your Own	Dinner on Your Own				Dinner on Your Own	
8:00								
8:30								